



NBA Preferred Vendor:
NFP Executive Benefits
BOLI and Executive Benefit Consulting Services

LINCOLN, NEB. – Oct. 2, 2019 – The Nebraska Bankers Association (NBA) and its subsidiary, Nebraska Bankers Insurance & Services Co. (NBISCO), are pleased to announce the continuation of NBA Preferred Vendor designation to NFP Executive Benefits for BOLI and Executive/Director Benefit Consulting services.

NFP Executive Benefits, a team of some of the most experienced consultants in the industry, will continue to serve the nonqualified benefit plan and BOLI needs of their existing clients as well as provide services to new client banks in Nebraska and across the nation.

Eric Wallace, Dave Hagen, Randy Kohls and Evan Hagen, are part of this national consulting group that focuses on the needs of bankers. This seasoned NFP Regional team offers more than 50 years of combined experience. NFP Executive Benefits consultants currently represent over 1,800 bank clients.

“Our objective has always been to partner with banks in the design, implementation and administration of nonqualified deferred compensation programs, and Bank-Owned Life Insurance (BOLI) assets,” said Eric Wallace, of NFP Executive Benefits. “We believe that our clients are best served by a team of qualified advisors bringing education, not by individual brokers representing products. Our collective experience as one of the leading BOLI providers throughout the early decades of BOLI, qualifies us to recognize the needs of today's mature marketplace.”

With the recent acquisition of Equias Alliance, NFP Executive Benefits is now the largest and most experienced firm of its kind in the industry.

“We are very happy with the level of service and support they have provided to our banks over the years and expect that will continue into the future. We have full confidence that Eric and all of the NFP team will maintain a high standard of commitment and delivery of outstanding providers through our preferred vendor program,” said NBA President and CEO Richard Baier.

For more information about NFP Executive Benefits, contact NFP Senior Consultant Eric Wallace at (605)310-5785.
